

Successful Business Together – Serving McDonald's since 1986

**OnTarget, Xero & DataSmart Support
Great Service from Knowledgeable and Skilled Staff**

Your call for assistance will be responded to by a real person in New Zealand who can help you.

So What's Happening...?

It has been a crazy ride at Maxtel these last few weeks, but we have survived the challenges and are now moving forward at a great pace.

We now have access to the NP6 Connector at sites, and a Maxtel Menu has been made available on the NewPos6 registers.

- ✓ We already have 3 NewPos6 sites that have returned from eBos, and 7 full OnTarget sites that have installed NewPos6
- ✓ A further 5 full OnTarget sites are upgrading to NewPos6 next week, and we are on schedule for all remaining sites to be upgraded to NewPos6 by the end of the year, a real achievement!
- ✓ We are busy scheduling as many sites as possible to convert back to full OnTarget from eBos as quickly as we can. We already have quite a list to get through, so make sure we are aware of your intentions.



eSmartClock vs MaxtelClock

Last month we published details of our new PC Time Clock option. Unfortunately we jumped the gun a little. We should not have replaced the eSmartClock software with our own software prior to sites using NP6 Connector.

Accordingly, the Hybrid Solution (eBOS Cash/Stock + Maxtel Schedules/Payroll) is no longer available. You must choose Full eBOS or Full OnTarget. *"Choosing either Full OnTarget or Full eBOS removes any issues over support ownership"...David Moors*

However, now that NP6 Connector has been released we can officially offer the MaxtelClock software to anyone using NP6 Connector (and not using eBOS). This means when you come back to full OnTarget you don't need to throw away your \$4-5k investment. We can make it work with our payroll – for FREE!

Labour management has been the largest pain point for most Franchisees that moved to eBOS. When you come back to us we can help ease that pain – and with our new MaxtelClock software – we can offer you a NEW tool to manage labour on the floor showing projected vs actual labour each hour.

New Idea – Anyone interested??

How would you like to be able to see your sales from each of your sites on your Smart Phone – updated every hour?
We're collecting this information for our new timeclock software and thought you might also want to see this from anywhere.



We're thinking of showing you Projected vs Actual sales + the difference for each of your sites – along with a combined total. Give us a call or send us an email if this is something you would be interested in.

NB: You would need to be on the NP6 Connector + using Full OnTarget for this to be an option.

Farewell



We are very sad to advise clients that Maree Ayers is leaving us this month after more than 12 years with Maxtel. Most of you will have had some contact with Maree over the years, be it for Accounting or Payroll matters, and I am sure you will wish her well. She has decided to join one of their family businesses, and we wish her all the best for the future.

New contact details are:

Payroll Bureau Service email payroll@mxtelsoftware.com (Lianne)
Accounts Payable email accounts@mxtelsoftware.com (Jenny)

It's NOT just a Game!



Tell Pete Foster and the team it's just a game when Taranaki host the NPC final at Yarrow stadium on a Saturday night!
Overnight sales were through the roof on 25th Oct beating the daily average for the month by over 70% and doing a massive \$12k in sales between 10pm and 5am.

Changing hands

Congratulations and welcome to Steve and Sonia Sund who have recently purchased the Quay St restaurant from Mark Rush.
Mark has also sold his Queen St and Newmarket sites back to Corporate as of 1st November.



Red Shoe Ball

Max and Jenny were again delighted to be a part of the celebrations and fund raising at this year's Red Shoe Ball, to catch up with Franchisees and to see some friendly faces.
Thanks for a great evening!



Christmas Payroll Service

Unfortunately, we are unable to offer to cover payroll over the Christmas period to any more clients as we already have a full dance card. For those of you that got in early, well done! And we are looking forward to giving you a nice break while taking care of all the public holiday requirements for you.



New DataSmart Client

Earlier this year, Maxtel welcomed Moe's Southwest Grill from USA as our latest DataSmart customer. We now have 20 sites on board and more to come! All sites have logon access to DataSmart and receive their selected reports via email daily.



Moe's is a fast casual restaurant concept and was founded in Atlanta, Georgia. They are part of FOCUS Brand Inc which also has Carvel Ice Cream, Cinnabon Bakery, Auntie Annie's Pretzels to name a few other concepts under their umbrella. Moe's menu include Burritos, Tacos, Quesadillas, Nachos, Salads with interesting menu names like Funk Meister Tacos, Moo Moo Mr. Cow Kids Meals & Ear Muffs Burrito Bowls.